

THOMAS S. BROWN, CA Bar No. 178620
tsbrown@foley.com
NICHOLAS P. HONKAMP, CA Bar No. 261299
nhonkamp@foley.com
FOLEY & LARDNER LLP
555 CALIFORNIA STREET
SUITE 1700
SAN FRANCISCO, CA 94104-1520
TELEPHONE: 415.434.4484
FACSIMILE: 415.434.4507

Attorneys for Non-Party New Enterprise Associates

**UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA**

Michael Zeleny,

Individual,

VS.

Edmund G. Brown, et al.,

Defendants.

Case No. 17-CV-07357-RS

**NON-PARTY NEW ENTERPRISE
ASSOCIATES' NOTICE OF MOTION AND
MOTION TO QUASH AND/OR FOR
PROTECTIVE ORDER; MEMORANDUM
OF POINTS AND AUTHORITIES IN
SUPPORT OF SAME**

Date: March 7, 2019
Time: 1:30 pm

PLEASE TAKE NOTICE that on March 7, 2019, at 1:30 p.m., or as soon thereafter as the matter may be heard by the Court, non-party New Enterprise Associates (“NEA”) will, and hereby does, move the Court to quash the subpoena Plaintiff Michael Zeleny (“Zeleny” or “Plaintiff”) issued to it in the above-captioned matter, as compliance would unduly burden non-party NEA due to the time, effort and expense necessary to comply with the twenty-four (24) requests for production and twenty-one (21) topics designated for testimony by a corporate representative that span a time period of up to twenty years. Such a burden is particularly inappropriate where the discovery sought is irrelevant to Plaintiff’s claims and would require the production of NEA’s privileged information.

This Motion is brought on the grounds that there is no good cause for the Subpoena because: (1) the Subpoena is on its face overly broad, unduly burdensome and would impose excessive costs on a

**NON-PARTY NEW ENTERPRISE ASSOCIATES' NOTICE OF MOTION AND MOTION TO
QUASH AND/OR FOR PROTECTIVE ORDER**

1 non-party; (2) NEA's documents and testimony are irrelevant to Plaintiff's claims, which focus on
2 whether various statutes are constitutional; and (3) the Subpoena seeks privileged information from
3 NEA. For these reasons, NEA respectfully requests that the Court quash the Subpoena issued by
4 Plaintiff in its entirety, or alternatively, enter a protective order to protect NEA from this unduly
5 burdensome discovery.

6 This motion is based on this Notice of Motion and Motion, the accompanying Memorandum of
7 Points and Authorities, the Declarations of Adam Valachovic and Roger Lane submitted concurrently
8 herewith, in addition to the pleadings and other papers filed in this action, and such other evidence and
9 arguments as the Court may consider at the time of the hearing.

10 DATE: JANUARY 25, 2019

11 **FOLEY & LARDNER LLP**
12 THOMAS S. BROWN
13 NICHOLAS P. HONKAMP

14 By: /s/ Nicholas P. Honkamp
15 NICHOLAS P. HONKAMP
16 Attorneys for Non-Party New Enterprise Associates

17
18
19
20
21
22
23
24
25
26
27
28
NON-PARTY NEW ENTERPRISE ASSOCIATES' NOTICE OF MOTION AND MOTION TO
QUASH AND/OR FOR PROTECTIVE ORDER

TABLE OF CONTENTS

2	MEMORANDUM OF POINTS AND AUTHORITIES	1
3	I. BACKGROUND	1
4	A. PLAINTIFF'S COMPLAINT.....	1
5	B. PROCEDURAL BACKGROUND.....	2
6	C. THE SUBPOENA.....	2
7	II. ARGUMENT	2
8	A. LEGAL STANDARD.....	3
9	B. THE SUBPOENA IS UNDULY BURDENSONE AND OPPRESSIVE	4
10	1. The time period of the Subpoena is overly broad.....	5
11	2. The Subpoena imposes unnecessary burden and cost on a non-	
12	party	6
13	3. The scope of the Subpoena is overly broad.	8
14	4. The discovery sought by the Subpoena is not relevant to	
15	Plaintiff's claims.....	8
16	C. THE SUBPOENA SEEKS NEA'S PRIVILEGED INFORMATION	11
17	III. CONCLUSION.....	12

MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF MOTION TO QUASH
AND/OR FOR PROTECTIVE ORDER
i Case No. 17-CV-07357-RS

TABLE OF AUTHORITIES

2	Page(s)	
3	Cases	
4	<i>AngioScore, Inc. v. TriReme Med., Inc.</i> , No. 12-cv-03393-YGR(JSC), 2014 WL 6706898 (N.D. Cal. Nov. 25, 2014)	3
5	<i>Dart Indus. Co. v. Westwood Chem. Co.</i> , 649 F.2d 646 (9th Cir. 1980)	4
6	<i>Dibel v. Jenny Craig, Inc.</i> , No. 06cv2533 BEN(AJB), 2007 WL 2220987 (S.D. Cal. Aug. 1, 2007).....	7
7		
8	<i>Fidelity & Guaranty Life Ins. Co. v. United Advisory Group, Inc.</i> , No. JFM-13-40, 2016 WL 632025 (D. Md. Feb. 17, 2016)	3
9		
10	<i>Friedberg v. Madison Realty Invs., Inc.</i> , No. 1:16-mc-0003, 2016 WL 1562948 (S.D. Ohio Apr. 16, 2016).....	3
11		
12	<i>Gaines v. Techline, Inc.</i> , No. 1:13-CV-0576, 2016 WL 1453895 (W.D. La. Apr. 11, 2016)	3
13		
14	<i>Haworth, Inc. v. Herman Miller, Inc.</i> , 998 F.2d 975 (Fed.Cir.1993).....	7
15		
16	<i>High Tech Med. Instrumentation, Inc. v. New Image Inds., Inc.</i> , 161 F.R.D. 86 (N.D. Cal. 1995).....	4
17		
18	<i>Kim v. NuVasive, Inc.</i> , No. 11CV1370-DMS (NLS), 2011 WL 3844106 (S.D. Cal. Aug. 29, 2011)	4
19		
20	<i>Miller v. California</i> , 413 U.S. 15 (1973).....	10
21		
22	<i>Moon v. SPC Pool Corp.</i> , 232 F.R.D. 633 (C.D. Cal. 2005).....	4, 5, 7, 8
23		
24	<i>In re NCAA Student-Athlete Name & Likeness Licensing Litig.</i> , No. 09-cv-01967 CW(NC), 2012 WL 629225 (N.D. Cal. Feb. 27, 2012)	5
25		
26	<i>Optimize Tech. Sols., LLC v. Staples, Inc.</i> , No. 14-mc-80095-LHK (HRL), 2014 WL 1477651 (N.D. Cal. Apr. 14, 2014)	8
27		
28	<i>Paisley Park Enter., Inc. v. Uptown Prods.</i> , 54 F. Supp. 2d 347 (S.D. N.Y. 1999).....	9
29		

**MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF MOTION TO QUASH
AND/OR FOR PROTECTIVE ORDER**

1	<i>Pope v. Illinois</i> , 481 U.S. 497 (1987).....	11
2		
3	<i>Premium Serv. Corp. v. Sperry & Hutchinson Co.</i> , 511 F.2d 225 (9th Cir. 1975)	4
4		
5	<i>Robert Half Int'l Inc. v. Ainsworth</i> , No. 14-CV-2481-WQH DHB, 2015 WL 4662429 (S.D. Cal. Aug. 6, 2015).....	8, 11
6		
7	<i>United States v. 2200 Paper Back Books</i> , 565 F.2d 566 (9th Cir. 1977)	11
8		
9	<i>United States v. Columbia Broad. Sys.</i> , 666 F.2d 364 (9th Cir. 1982)	4
10		
11	<i>Waymo LLC v. Uber Techs., Inc.</i> , No. 17-CV-00939-WHA(JSC), 2017 WL 2929439, (N.D. Cal. July 7, 2017).....	4
12		
13	Statutes	
14		
15	42 U.S.C. § 1983.....	2
16		
17	Const Amend I	1
18		
19	Const Amend II.....	1
20		
21	Const Amend XIV	1, 2
22		
23	Federal Rule of Civil Procedure 26	3, 4
24		
25	Federal Rule of Civil Procedure 45	3, 4, 8, 11, 12
26		
27	Federal Rule of Evidence 30(b)(6)	2
28		

MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF MOTION TO QUASH
AND/OR FOR PROTECTIVE ORDER

MEMORANDUM OF POINTS AND AUTHORITIES

I. BACKGROUND

New Enterprise Associates (“NEA”) is a venture capital firm based in Menlo Park, California. (Compl. ¶ 31.) Years ago, NEA invested in a company co-founded by Min Zhu (“Zhu”) named WebEx. (*Id.*) Plaintiff was previously involved in some way with Zhu’s daughter, Erin Zhu (“Ms. Zhu”). (Compl. ¶ 27.) Since 2005, Plaintiff has protested Zhu and WebEx, purporting to protest Zhu’s alleged treatment of Ms. Zhu. (Compl. ¶ 32.) Plaintiff later expanded those protests to include individuals or entities he believes supported or continue to support Zhu and his business activity. (Compl. ¶ 40.) Although Zhu’s involvement in WebEx ended some 14 years ago, and, on information and belief, Zhu has resided in China since 2005, Plaintiff has continued to target NEA with his “protests” for nearly a decade. (Compl. ¶¶ 35 & 37.)

A. PLAINTIFF’S COMPLAINT

On December 28, 2017, Plaintiff filed a Complaint for Declaratory and Injunctive Relief against Edmund G. Brown, Jr. (the governor of California), Xavier Becerra (the Attorney General of California), the City of Menlo Park, and Dave Bertini (the Commander of the Menlo Park Police Department). (Compl., Docket Entry No. 1.) In Plaintiff’s own words:

[t]his case is brought to challenge the constitutionality of California statutes restricting Plaintiff’s rights to bear arms under the Second Amendment while engaging in, and as part of, entertainment events and media productions of peaceful, public speech on matters of public concern or matters of political, social, or other concerns to the community, or issues of significant importance to the public as a whole, as protected by the First Amendment. This case also challenges the application, by the City of Menlo Park (the “City”), of California statutes restricting Plaintiff’s rights to bear arms under the Second Amendment while engaging in, and as part of, entertainment events and media productions of peaceful, public speech on matters of public concern or matters of political, social, or other concerns to the community, or issues of significant importance to the public as a whole, as protected by the First Amendment. Lastly, this case challenges state statutes and municipal policies that have been seized upon by the City, which has imposed unlawful, content-based prior restraints, backed by the threat of criminal prosecution, to stifle Plaintiff’s Constitutionally protected speech.

(Compl. at ¶ 1.) Plaintiff’s Complaint asserts claims against the City of Menlo Park and Bertini for violations of the First, Second and Fourteenth Amendments to the United States Constitution (Counts I,

1 II & III); against the City of Menlo Park and Bertini for violations of 42 U.S.C. § 1983 (Count IV); and
 2 against Becerra and Brown for violations of the Fourteenth Amendment to the United States Constitution
 3 (Count V).

4 **B. PROCEDURAL BACKGROUND**

5 Governor Brown was dismissed from the underlying lawsuit on April 17, 2018. (Docket Entry
 6 No. 37.) All non-expert discovery is set to be completed by March 1, 2019. (Docket Entry No. 45.) As
 7 of January 11, 2019, when counsel for Plaintiff and NEA met and conferred regarding the scope of the
 8 Subpoena, Plaintiff had yet to serve any formal discovery on any of the Defendants in the underlying case.
 9 (Lane Decl. ¶ 7.)

10 **C. THE SUBPOENA**

11 The Subpoena was dated December 13, 2018, but was not served on NEA until January 4, 2019 (a
 12 Friday). (Lane Decl., Exh. A.) The Subpoena sought a deposition of a corporate representative of NEA
 13 under Federal Rule of Evidence 30(b)(6) on ***January 11, 2019 – i.e.***, four business days after service, and
 14 required NEA’s representative(s) to be prepared to testify on twenty-one (21) discrete topics, some of
 15 which involve events that date as far back as 1995. (*See e.g.*, Lane Decl., Exh. A, Topic No. 16 (“The
 16 relationship between NEA and Min Zhu from 1995 through the present.”).) The Subpoena also directed
 17 NEA to bring with it on January 11, 2019, documents responsive to twenty-four (24) separate document
 18 requests, some of which also sought documents dating as far back as 1995. (*See e.g.*, Lane Decl., Exh. A,
 19 Request No. 17 (“Documents sufficient to show the relationship between NEA and Min Zhu from 1995
 20 to the present.”).)

21 On January 10, 2019, NEA objected to the Subpoena in writing. (Lane Decl., Exh. B.) On, January
 22 11, 2019, counsel for NEA and Plaintiff met and conferred on the scope of the Subpoena but were unable
 23 to reach agreement. (Lane Decl. ¶ 4.)

24 **II. ARGUMENT**

25 The Subpoena issued to NEA should be quashed in its entirety and a protective order entered,
 26 barring attempts to obtain irrelevant and overly broad discovery from NEA. First, the Subpoena is *prima
 27 facie* overly broad, unduly burdensome and would impose excessive costs on NEA in collecting and
 28 processing the requested documents, let alone the costs that would be incurred by having attorneys review

MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF MOTION TO QUASH
 AND/OR FOR PROTECTIVE ORDER

1 the documents for production. This burden is particularly inappropriate where Plaintiff admits that when
 2 he served the Subpoena, he had yet to serve any written discovery on the actual parties to the case. Second,
 3 the testimony and documents sought are irrelevant to Plaintiff's case. As Plaintiff himself admits, the real
 4 purpose of the overly broad Subpoena is that Plaintiff is on an impermissible fishing expedition to try to
 5 establish claims against NEA. Third, the Subpoena seeks privileged information that is proprietary to
 6 NEA. Thus, under Federal Rules of Civil Procedure 45 and 26, the Subpoena should be quashed and a
 7 protective order entered to protect non-party NEA from further discovery attempts.¹

8 **A. LEGAL STANDARD**

9 The issuance of subpoenas to obtain discovery from non-parties is governed in part by Federal
 10 Rule of Civil Procedure 26, which provides that a "court may, for good cause, issue an order to protect a
 11 party or *person* from annoyance, embarrassment, oppression, or undue burden or expense...." FED. R.
 12 CIV. P. 26(c)(1) (emphasis added). The court may "forbid[] disclosure or discovery" or "forbid[] inquiry
 13 into certain matters, or limit[] the scope of disclosure or discovery to certain matters." FED. R. CIV. P.
 14 26(c)(1)(A), (D).

15 The issuance of subpoenas to obtain discovery from non-parties is also governed by Federal Rule
 16 of Civil Procedure 45, which contains mandatory provisions that protect non-parties from the burden and
 17 expense of discovery. FED. R. CIV. P. 45(d)(1). "A party or attorney responsible for issuing and serving
 18 a subpoena *must* take reasonable steps to avoid imposing undue burden or expense on a person subject to
 19 the subpoena." FED. R. CIV. P. 45(d)(1) (emphasis added). "On timely motion, the court for the district
 20 where compliance is required *must* quash or modify a subpoena that. . . fails to allow a reasonable time to
 21

22 ¹ As served, the Subpoena failed to provide NEA with sufficient time to comply in that it originally sought compliance within
 23 four business days of service, even though the Subpoena's own Instructions & Definitions demanded that NEA "identify those
 24 person(s) designated to testify on your behalf at least five (5) business days before the date of the deposition." (Lane Decl.,
 25 Exh. A); FED. R. CIV. P. 45(d)(3)(A)(i) ("On timely motion, the court for the district where compliance is required *must* quash
 26 or modify a subpoena that. . . fails to allow a reasonable time to comply.") (emphasis added); *AngioScore, Inc. v. TriReme
 27 Med., Inc.*, No. 12-cv-03393-YGR(JSC), 2014 WL 6706898, at *1, n.1 (N.D. Cal. Nov. 25, 2014) (holding that "the subpoena
 28 appears procedurally defective as it required compliance within nine days, which is unreasonable."); *Friedberg v. Madison
 Realty Invs., Inc.*, No. 1:16-mc-0003, 2016 WL 1562948, at *2 (S.D. Ohio Apr. 16, 2016) (five business days is not sufficient
 period of time for compliance); *Gaines v. Techline, Inc.*, Civil Act. No. 1:13-CV-0576, 2016 WL 1453895, at *2 (W.D. La.
 2016) (three days is inadequate for time to comply); *Fidelity & Guaranty Life Ins. Co. v. United Advisory Group, Inc.*, No.
 JFM-13-40, 2016 WL 632025, at *11 (D. Md. Feb. 17, 2016) (seven days was not reasonable time for compliance). In the
 unlikely event that the Court decides to modify the Subpoena rather than quashing it in its entirely, NEA respectfully requests
 that it be provided adequate time to collect, review and produce documents, as well as adequately prepare its corporate
 representative to testify.

MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF MOTION TO QUASH
 AND/OR FOR PROTECTIVE ORDER

1 comply...requires disclosure of privileged or other protected matter...[or] subjects a person to undue
 2 burden." FED. R. CIV. P. 45(d)(3)(A) (emphasis added).

3 "While discovery is a valuable right and should not be unnecessarily restricted ... the 'necessary'
 4 restriction may be broader when a nonparty is the target of discovery." *Waymo LLC v. Uber Techs., Inc.*,
 5 No. 17-CV-00939-WHA(JSC), 2017 WL 2929439, at *3 (N.D. Cal. July 7, 2017), *motion for relief from*
 6 *judgment denied*, No. C 17-00939 WHA, 2017 WL 6883928 (N.D. Cal. Aug. 8, 2017) (quoting *Dart*
 7 *Indus. Co. v. Westwood Chem. Co.*, 649 F.2d 646, 649 (9th Cir. 1980)). "This is because '[n]onparty
 8 witnesses are powerless to control the scope of litigation and discovery, and should not be forced to
 9 subsidize an unreasonable share of the costs of litigation to which they are not a party.'" *Id.* (quoting
 10 *United States v. Columbia Broad. Sys.*, 666 F.2d 364, 371 (9th Cir. 1982)).

11 B. THE SUBPOENA IS UNDULY BURDENSONE AND OPPRESSIVE

12 The Subpoena is, on its face, unduly burdensome and oppressive to NEA and therefore must be
 13 quashed. *See* FED. R. CIV. P. 45(d)(3)(A)(iv); *see also* FED. R. CIV. P. 26(c)(1).

14 In determining whether a subpoena subjects a party to an undue burden, courts balance the need
 15 for discovery against the burden imposed on the party from whom discovery is sought, considering: (1)
 16 the relevance of the requested information; (2) the party's need for the information; (3) the breadth of
 17 the request; (4) the time period covered by the request; (5) the particularity with which the request is
 18 described; and (6) the burden imposed. *See Premium Serv. Corp. v. Sperry & Hutchinson Co.*, 511 F.2d
 19 225, 229 (9th Cir. 1975) (affirming district court's quashing of a subpoena deemed "unreasonable and
 20 oppressive" and finding that subpoenaing party's need for documents was not sufficient to outweigh the
 21 resulting burden on non-party); *Moon v. SPC Pool Corp.*, 232 F.R.D. 633, 637 (C.D. Cal. 2005) (quashing
 22 subpoena based upon irrelevancy and overbreadth). Importantly, "[n]on-parties deserve extra protection
 23 from the courts." *Kim v. NuVasive, Inc.*, No. 11CV1370-DMS (NLS), 2011 WL 3844106, at *2 (S.D.
 24 Cal. Aug. 29, 2011), *citing High Tech Med. Instrumentation, Inc. v. New Image Inds., Inc.*, 161 F.R.D.
 25 86, 88 (N.D. Cal. 1995) (awarding sanctions against party who failed to avoid burden to non-party); *see*
 26 *also Columbia Broad. Sys.*, 666 F.2d at 371-72.

27 Despite the duty imposed by Federal Rule of Civil Procedure 45(d)(1) that Plaintiff "take
 28 reasonable steps to avoid imposing undue burden or expense on a person subject to a subpoena," Plaintiff

MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF MOTION TO QUASH
 AND/OR FOR PROTECTIVE ORDER

has utterly failed to do so. Instead, Plaintiff issued a Subpoena demanding that NEA, a non-party, produce a litany of documents and prepare one or more corporate representatives to testify on a host of diverse, open-ended topics that span decades and that are irrelevant to Plaintiff's claims.

1. The time period of the Subpoena is overly broad.

First, the time frame sought by both the document requests and topics is overly broad and unduly burdensome. Pursuant to the Instructions & Definitions in Attachment 2 of the Subpoena, “these requests seek documents from the years: 1999, and 2004 through the present,” unless otherwise stated by a request. (Lane Decl., Exh. A, Attachment 2, page 2.) Of twenty-four document requests, fourteen requests contain no other time frame than that found in the Instructions & Definitions. (See Lane Decl., Exh. A, Request Nos. 1-7, 10-12, and 21-24.) Thus, fourteen requests seek documents from a fifteen-year period and additionally require NEA to search for documents from 1999, some twenty years ago. See *In re NCAA Student-Athlete Name & Likeness Licensing Litig.*, No. 09-cv-01967 CW(NC), 2012 WL 629225, at *3 (N.D. Cal. Feb. 27, 2012) (ten to twelve-year time period was overly broad and not tailored to discover relevant documents); see also *Moon*, 232 F.R.D. at 637-38 (quashing subpoena issued to non-party seeking documents over a ten-year period). The overbreadth of the time frame for Plaintiff’s requests is particularly striking given that Plaintiff’s claims relate to the constitutionality of statutes that only became effective as of **January 1, 2012 or later**. (Compl. ¶¶ 64, 67). As discussed below in Section B(4), the relevance of documents from many years prior to the effective date of these statutes is utterly opaque.

Plaintiff's remaining twenty document requests are similarly defective:

- One request seeks documents from 1995 to the present. (*See* Lane Decl., Exh. A, Request No. 17);
- One request seeks documents between 2005 and 2007. (*See* Lane Decl., Exh. A, Request No. 16);
- Four seek documents from 2005 to the present. (*See* Lane Decl., Exh. A, Request Nos. 8-9, 18-19);
- One request seeks documents from 2007 to the present. (*See* Lane Decl., Exh. A, Request No. 20);
- Two seek documents from 2008 to the present. (*See* Lane Decl., Exh. A, Request Nos. 14-15); and
- One seeks documents between 2012 and 2015. (*See* Lane Decl., Exh. A, Request No. 13).

MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF MOTION TO QUASH
AND/OR FOR PROTECTIVE ORDER

The topics upon which Plaintiff seeks to require NEA to prepare and produce testimony fare no better. The Instructions & Definitions to Plaintiff's topics of testimony contain no date limitation. (Lane Decl., Exh. A, Attachment 1.) Thus, ten of the topics, which contain no specific time frame, seek testimony over an undefined and unlimited time period. (Lane Decl., Exh. A, Topic Nos. 1, 6-10, 13, 15, 19 and 20.) The topics that do include a specific time frame, like the document requests, seek testimony over an inordinately long period of time:

- One seeks testimony regarding events from 1995 to the present, *i.e.*, a 24-year period (Lane Decl., Exh. A, Topic No. 16);
- One seeks testimony regarding events from 2001 to present, *i.e.*, a 18-year period (Lane Decl., Exh. A, Topic No. 2);
- Five seek testimony regarding events from 2004 to present, *i.e.*, a 15-year time period (Lane Decl., Exh. A, Topic Nos. 3-5, 11-12); and
- Two seek testimony regarding events from 2005 to present, *i.e.* a 14-year time period (Lane Decl., Exh. A, Topic Nos. 14 and 18).

The gravamen of Plaintiff's Complaint is that statutes passed in **2012 or later** are facially unconstitutional, or unconstitutional as applied to Plaintiff from 2015 to present. The Subpoena's demand for testimony and documents regarding events that, in some instances, predate the passage of those statutes by seventeen years is facially and egregiously overbroad, and requires that the Subpoena be quashed.

2. The Subpoena imposes unnecessary burden and cost on a non-party.

It is scarcely surprising that requiring a non-party such as NEA to search for documents that span up to a twenty-four year period would also result in excessive and burdensome costs on NEA.² As demonstrated by the Declaration of Adam Valachovic, the quantity of data that the Subpoena requires NEA to collect and search is vast:

- If NEA were to collect e-mails from January 1, 1999 to January 16, 2019, this would result in 4.88 terabytes of data or approximately 30.8 million emails.
- If NEA were to collect emails from January 1, 2004 to January 16, 2019, this would result in 4.87 terabytes of data, or approximately 30.7 million emails.
- If NEA were to collect emails from January 1, 2012 to January 16, 2019, this would result in 4.3 terabytes of data, or approximately 25.3 million emails.

² During the parties' meet and confer, counsel for NEA inquired whether Plaintiff was willing to pay for the costs associated with NEA complying with the Subpoena, and Plaintiff declined. (Lane Decl. ¶ 5.)

1 • If NEA were to collect emails from January 1, 2015 to January 16, 2019, this
 2 would result in 3.16 terabytes of data, or approximately 17.5 million emails.

3 (See Valachovic Decl. ¶¶ 3-6.) The cost to process this amount of data, run search terms, and prepare the
 4 results for review by attorneys for responsiveness and privilege determinations is estimated to range
 5 between \$86,400 and \$104,052. (See Valachovic Decl. ¶¶ 8 - 9.) NEA would then need to incur the
 6 substantial additional expense of having attorneys review, for responsiveness and privilege, the documents
 7 resulting from running search terms, and then incur still further expense in preparing a privilege log.
 8 Requiring a non-party to incur hundreds of thousands of dollars to search for and produce documents that
 9 are irrelevant to Plaintiff's claim would plainly run afoul of Rule 26(b)(1)'s mandate to ensure that the
 10 scope of discovery is "proportional to the needs of the case."

11 Moreover, many of the requests seek information that is already in the possession of Plaintiff
 12 himself (see Lane Decl., Exh. A, Request Nos. 12 & 13 (seeking documents related to lawsuits where
 13 Plaintiff was a party)) or the Defendants. (See, e.g., Lane Decl., Exh. A, Request Nos. 14 and 15 (seeking
 14 documents regarding Plaintiff's efforts to secure authorization to engage in protests and local authorities'
 15 response to Plaintiff's efforts to secure authorization for such protests).) Plaintiff, however, neglected to
 16 serve discovery requests on the Defendants and seeks instead to obtain them from a third-party. During
 17 the meet and confer, NEA's counsel specifically suggested that Plaintiff first obtain documents from
 18 Defendants and then, if items appeared missing or if additional evidence was needed in support of his
 19 claims, that a narrower subpoena focused on those items be served on NEA. (Lane Decl. ¶ 7.) Plaintiff
 20 declined to do so. (*Id.*); *Haworth, Inc. v. Herman Miller, Inc.*, 998 F.2d 975, 978 (Fed.Cir.1993) (affirming
 21 order requiring party to first attempt to obtain documents from opposing party rather than non-party);
 22 *Moon*, 232 F.R.D. at 637-38; *Dibel v. Jenny Craig, Inc.*, No. 06 cv 2533 BEN(AJB), 2007 WL 2220987,
 23 at *2 (S.D. Cal. Aug. 1, 2007) ("The fact that Plaintiffs' have not propounded any other discovery in this
 24 case clearly demonstrates that other means exist to obtain the requested information and Plaintiffs may
 25 not employ extraordinary measures that are inconvenient, burdensome, and expensive to obtain discovery
 26 before propounding customary and appropriate Rule 34 requests.").

27 For this reason also, the Subpoena should be quashed in its entirety.

28 ///

MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF MOTION TO QUASH
 AND/OR FOR PROTECTIVE ORDER

1 3. The scope of the Subpoena is overly broad.

2 Of the twenty-four document requests in the Subpoena, twenty of them seek “[a]ll documents” or
 3 “[a]ll communications” on a particular topic. (Lane Decl., Exh. A, Request Nos. 1-16, 21-24.) Such
 4 requests are not narrowly tailored, fail to describe with particularity the materials sought, and impose an
 5 undue burden on a non-party to comply. *Moon*, 232 F.R.D. at 637-38 (quashing subpoena that broadly
 6 sought “any and all documents” over a ten year or greater period). Indeed, the Subpoena demands
 7 information in such an expansive way that it is apparent that Plaintiff made no effort whatsoever to tailor
 8 the requests to the relevant issues, and certainly did not narrow the scope so as to avoid placing an undue
 9 burden on its non-party recipient, NEA. The total absence of meaningful parameters limiting the scope
 10 of the Subpoena renders it fatally overbroad and unduly burdensome, and likewise requires that the
 11 Subpoena be quashed and a protective order be entered.

12 4. The discovery sought by the Subpoena is not relevant to Plaintiff’s claims.

13 While the party moving to quash under Federal Rule of Civil Procedure Rule 45(c)(3) generally
 14 bears the burden of persuasion, “[t]he party issuing the subpoena **must demonstrate** that the information
 15 sought is relevant and material to the allegations and claims at issue in the proceedings.” *Optimize Tech.*
 16 *Sols., LLC v. Staples, Inc.*, No. 14-mc-80095-LHK (HRL), 2014 WL 1477651, at *2 (N.D. Cal. Apr. 14,
 17 2014) (emphasis added) (citation omitted); *Robert Half Int’l Inc. v. Ainsworth*, No. 14-CV-2481-WQH
 18 DHB, 2015 WL 4662429, at *4 (S.D. Cal. Aug. 6, 2015) (discovery should be limited to the claims and
 19 defenses of the parties). Here, virtually all of the discovery sought has nothing to do with the
 20 constitutionality of the statutes at issue or their enforcement by government officials, and instead is
 21 focused on NEA’s business practices and past relationships with Zhu, WebEx, and a third entity, Northern
 22 Light. Among the most egregious examples:

- 23 • Request No. 4 “All communications with public relations firms, news organizations, or
 24 members of the press Regarding Min Zhu and/or the relationship of NEA or WebEx and
 25 Min Zhu.” (*See* Lane Decl., Exh. A);
- 26 • Request No. 5 “All communications with public relation firms, news organizations, or
 27 members of the press Regarding the venture capital fund referred to as Northern Light.”
 28 (*See* Lane Decl., Exh. A);
- Request No. 18 “Documents sufficient to show the relationship between NEA and

MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF MOTION TO QUASH
 AND/OR FOR PROTECTIVE ORDER

venture capital fund Northern Light from May 2005 to the present.” (See Lane Decl., Exh. A; *see also* Lane Decl. Exh. A, Topic No. 17);

- Request No. 19 “Documents sufficient to show Scott Sandell’s involvement in Northern Light from 2005 to present.” (*See Lane Decl., Exh. A; see also Lane Decl. Exh. A, Topic No. 18*);
- Request No. 20 “Documents sufficient to show C. Richard ‘Dick’ Kramlich’s business relationship with Min Zhu, and his relocation to China to engage in business activities with Min Zhu from 2007 through the present.” (*See Lane Decl., Exh. A; see also Lane Decl. Exh. A, Topic No. 19*);
- Request No. 21 “All documents Regarding NEA’s role in the management or corporate governance of WebEx, Including the participation of NEA or individuals affiliated with NEA on the Board of Directors of WebEx or as board observers.” (*See Lane Decl., Exh. A; see also Lane Decl. Exh. A, Topic No. 15*);
- Request No. 22 “All documents Regarding the involvement of NEA or any individuals affiliated with NEA in discussions or efforts to address allegations of industrial espionage on behalf of the Peoples’ Republic of China by WebEx and/or Min Zhu.” (*See Lane Decl., Exh. A; see also Lane Decl. Exh. A, Topic No. 15*); and
- Request No. 23 “All documents Regarding your participation or involvement in discussions or efforts to address any and all investigations by federal law enforcement authorities of allegations of industrial espionage on behalf of the People’s Republic of China by WebEx and/or Min Zhu.” (*See Lane Decl., Exh. A; see also Lane Decl. Exh. A, Topic No. 15.*)

This information has no bearing on and is utterly irrelevant to Plaintiff's claims. On this ground, too, the Subpoena must be quashed and non-party NEA protected from such discovery.

The Subpoena contains other discovery requests that focus on Plaintiff's allegations regarding Zhu's alleged treatment of his daughter, Ms. Zhu; what NEA allegedly knew about Plaintiff's allegations; and when NEA learned about Plaintiff's allegations and its subsequent actions. (*See* Lane Decl., Ex. A, Topic Nos. 13 & 15; Request Nos. 6-7.) During the parties' meet and confer, Plaintiff's counsel asserted that this information was relevant because: 1) Plaintiff wants to publicize that NEA was aware of Plaintiff's allegations against Zhu; 2) Plaintiff wants to morally condemn NEA for allegedly continuing to do business with Zhu;³ and 3) this discovery would enable Plaintiff to demonstrate the "social value"

³ Plaintiff's attempt to seek discovery for the purpose of "morally shaming" NEA is itself an abuse of the discovery process. *Paisley Park Enter., Inc. v. Uptown Prods.*, 54 F. Supp. 2d 347, 349 (S.D. N.Y. 1999) (granting protective order limiting dissemination of videotaped deposition where it was evident that it would be publically disseminated, as "courts must be vigilant to ensure that their processes are not used improperly for purposes unrelated to their role.").

**MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF MOTION TO QUASH
AND/OR FOR PROTECTIVE ORDER**

Case No. 17-CV-07357-RS

1 of his protests, and thereby combat alleged efforts by government officials to deny him permits based on
 2 content, in particular, that aspects of his planned protest are obscene.⁴ (Lane Decl. at ¶ 6.) None of these
 3 contentions demonstrate that the demanded discovery is relevant.

4 First, based upon documents obtained through a public records request to the City of Menlo Park's
 5 City Manager's Office, it does not appear that Plaintiff has been denied a permit on the grounds that his
 6 protest is obscene or may be obscene to minors. Instead, it appears that Plaintiff's permit applications
 7 were incomplete or city officials had concerns about the time, place and manner of the proposed protests.
 8 (Lane Decl., Exh. D (indicating that Special Event Permit ("SEP") denied on July 24, 2015 because the
 9 application was incomplete); Exh. D (SEP denied on September 21, 2015 because application was
 10 incomplete and does not meet criteria of special event); Exh. E (on May 4, 2016 SEP denied because
 11 application was incomplete, does not meet criteria of special event and various concerns including
 12 indefinite duration of protest, proposing to carry firearms, and concerns regarding location of protest); Ex.
 13 F (on June 16, 2016 SEP denied for similar reasons as on May 4, 2016); Ex. G (on September 12, 2016
 14 SEP denied for variety of reasons, none of which involve obscenity).

15 Moreover, even if Plaintiff had been denied a permit, in whole or in part, on grounds of obscenity,
 16 there is simply no nexus between the denial of permits by government officials in 2015 and 2016, on the
 17 one hand, and what, if anything, NEA knew of Plaintiff's allegations more than a decade before. As a
 18 matter of law, NEA's knowledge or opinions regarding Plaintiff's allegations against Zhu have no bearing
 19 on whether aspects of Plaintiff's proposed protest are obscene. The determination of whether something
 20 is obscene is governed by *Miller v. California*, 413 U.S. 15, 24 (1973), which provides an objective test;
 21 namely, that "[t]he basic guidelines for the trier of fact must be: (a) whether 'the *average person*, applying
 22 contemporary community standards' would find that the work, taken as a whole, appeals to the prurient
 23 interest . . .; (b) whether the work depicts or describes, in a patently offensive way, sexual conduct
 24 specifically defined by the applicable state law; and (c) whether the work, taken as a whole, lacks serious
 25 literary, artistic, political, or scientific value." (emphasis added). In applying the test, "a judgment on
 26

27 ⁴ According to the Joint Case Management Conference Statement, the specific legal issue presented is "Whether Zeleny's
 28 speech is 'obscene as to minors' in violation of the California Penal Code." (Docket Entry No. 43, Section 3(6).) To state the
 obvious, NEA is a business entity and venture capital firm, it is not a "minor."

1 each of the three elements is not to be made on the basis of personal opinion or by the effect of the material
 2 on a particularly sensitive or insensitive person or group.” *United States v. 2200 Paper Back Books*, 565
 3 F.2d 566, 570 (9th Cir. 1977). Nor does the test evaluate the truth or falsity of the challenged speech.
 4 Rather, the trier of fact is to draw on his own knowledge about how an *average person* in the community
 5 would view the material as to the first two prongs of the test, (*see id.* (emphasis added)), and how a
 6 reasonable person would view the material as to the third prong of the test. *Pope v. Illinois*, 481 U.S. 497,
 7 500-501 (1987). Thus, in light of the *objective* nature of the test for obscenity, the discovery sought by
 8 Plaintiff regarding NEA’s knowledge or and reaction to Plaintiff’s allegations is simply irrelevant to any
 9 determination of obscenity.

10 Further, even the few document requests that actually relate to Plaintiff’s attempts to secure
 11 permission for his protests (*see, e.g.*, Lane Decl., Exh. A, Request Nos 3, 8-9, 14-15) do not relate to
 12 Plaintiff’s claims that various statutes are unconstitutional, but rather are a transparent attempt to fish for
 13 claims against NEA, as they focus on NEA’s interactions with various government officials. *See Docket*
 14 *Entry No. 43, Section 5 (“To the extent that Zeleny develops evidence of concerted action between the*
 15 *Menlo Park Defendants and private actors, Zeleny may seek to name those private actors as defendants,*
 16 *including on a theory of conspiracy.”*). Discovery on third-parties is not to be used to investigate or gather
 17 evidence to determine if the nonparty could be named as a defendant. *Robert Half Int’l Inc.*, 2015 WL
 18 4662429, at *4 (partially granting the motion to quash). As none of the discovery sought by the Subpoena
 19 is relevant to Plaintiff’s claims, the Subpoena should be quashed on this ground, as well, and NEA
 20 protected from such discovery attempts.

21 C. THE SUBPOENA SEEKS NEA’S PRIVILEGED INFORMATION

22 Finally, many of the discovery requests seek documents that involve NEA’s privileged
 23 information, further necessitating that the Subpoena be quashed and that a protective order issue. Fed. R.
 24 Civ. P. 45(d)(3)(A), (B)(i).

25 For example,

- 26 • Request No. 1 “All documents Regarding Zeleny.” (Lane Decl., Exh. A);
- 27 • Request No. 10 “All documents Regarding any efforts by the WebEx Parties or the NEA
 28 Parties to have Zeleny arrested or investigated. (Lane Decl., Exh. A); and

MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF MOTION TO QUASH
 AND/OR FOR PROTECTIVE ORDER

1 • Request No. 11 “All documents Regarding any investigation or surveillance of Zeleny at
 2 any time, Including the surveillance referenced in the case captioned *NEA v. Zeleny*, San
 3 Mateo Superior Court Case No. CIV499465.” (Lane Decl., Exh. A).

4 (See also Lane Decl., Exh. A, Request Nos. 2, 6, 7, 12 & 13; see also Topic Nos. 1, 7, 8-10, 13.) In
 5 addition to being irrelevant to Plaintiff’s claims, and serving as yet another example of Plaintiff seeking
 6 documents and information that are already in his possession, custody or control (*see supra*), these
 7 requests improperly call for the production of documents protected by the attorney-client, work-product
 8 or other privileges. Fed. R. Civ. P. 45(d)(3)(A), (B)(i) (“On timely motion, the court for the district where
 9 compliance is required *must* quash or modify a subpoena that...requires disclosure of privileged or other
 10 protected matter.”). Such requests are improper and provide still another basis to quash the Subpoena and
 11 enter a protective order to protect NEA’s privileged information.

11 III. CONCLUSION

12 For all of the reasons stated above, NEA respectfully request that this Court issue an Order
 13 quashing the subpoenas issued by Defendant, and entering a protective order that prohibits the discovery
 14 being sought from NEA.

15 DATE: JANUARY 25, 2019

FOLEY & LARDNER LLP
 16 THOMAS S. BROWN
 17 NICHOLAS P. HONKAMP

18 By: /s/ Nicholas P. Honkamp
 19 NICHOLAS P. HONKAMP
 20 Attorneys for Non-Party New Enterprise Associates

21
 22
 23
 24
 25
 26
 27
 28
 MEMORANDUM OF POINTS AND AUTHORITIES IN SUPPORT OF MOTION TO QUASH
 AND/OR FOR PROTECTIVE ORDER

1 **PROOF OF SERVICE Electronic Filing**

2 I HEREBY CERTIFY that on January 25, 2019, I electronically filed the foregoing with the
3 Clerk of Court by using the CM/ECF system which will send a notice of electronic filing to the
Electronic Service List for this case.

4 */s/ Nicholas P. Honkamp*
5 NICHOLAS P. HONKAMP
6 Attorneys for Non-Party New Enterprise Associates
7
8
9
10
11
12
13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28